
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: September 1997

Month\Year: 10\84

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	89%	12 Days	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Hanjin	0%	9%	11 Days	\$3.30	\$100 ¹		AI	AI				1008 pkgs.	\$3,426
NYK Line	0%	1%	12 Days	\$1.99	AI		AI	AI				1320 pkgs.	\$2,627
K Line	0%	1%	12 Days	\$1.99	AI		AI	AI				1320 pkgs.	\$2,627

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: September 1997

Month\Year: 22\322

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	27%	26%	16 Days	\$1.72	\$5			\$34					\$2,416
NYK Line	18%	9%	13 Days	\$1.72	\$5			\$34					\$2,416
Mitsui OSK	13%	10%	16 Days	\$1.72	\$5			\$34					\$2,416
OOCL	12%	5%	15 Days	\$1.72	\$5			\$34					\$2,416
Neptune	9%	9%	19 Days	\$1.72	\$5			\$34					\$2,416
Maersk	7%	20%	14 Days	\$1.72	\$5			\$34					\$2,416
Hyundai	4%	5%	15 Days	\$1.68	\$5			\$34					\$2,376
Sea-Land	4%	5%	12 Days	\$1.72	\$5			\$34					\$2,416
COSCO	4%	1%	21 Days	\$2.45	AI			AI				950 pkgs.	\$2,470

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: September 1997

Month\Year: \4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	10%	19 Days	\$3.78	\$5			\$34				865 pkgs.	\$4,493
APL	0%	40%	18 Days	\$3.78	\$5			\$34				865 pkgs.	\$4,493
Maersk	0%	30%	20 Days	\$3.78	\$5			\$34				865 pkgs.	\$4,493
Hyundai	0%	19%	19 Days	\$3.63	\$5			\$34				865 pkgs.	\$4,342

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: September 1997

Month\Year: 26\284

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	31%	18%	10 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
Pacific Express	23%	11%	11 Days	\$3,325 ¹	AI		AI	AI					\$3,325
Hanjin	19%	29%	11 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,436
NYK Line	10%	4%	11 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
Evergreen	8%	11%	12 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,436
APL	4%	1%	10 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
K Line	2%	5%	10 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
Mitsui OSK	2%	5%	10 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
OOCL	2%	1%	10 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580

¹ Rate is per container